

Commercial Management



Contractual Advice and Claims Management

OVERVIEW

Our client contracted work on a PFI funded project to construct a radiology facility at a hospital. The total project was budgeted to cost £7 million. It was scheduled to take 62 weeks to complete and was completed on time.

Throughout the life of the project, over 500 variations and changes to the original specification were made. The contractor estimated these to cost an additional £3 million. Our client held that there was no entitlement.

BRIEF

Our client commissioned us to examine both sides of the argument and determine an accurate figure to be paid if required.

PROJECT

Over a period of 6 months, QualSurv's consultants examined all the principal contractual papers and the alleged changes. The conclusion was reached that the contractor was entitled to £75 000.

Over the following 6 months, negotiations took place between QualSurv's consultants, our client and the contractor. At the end of these discussions, our client agreed to pay £200 000 to the contractor.

The project was seen as a good result for our client. Our work had successfully avoided the need for adjudication, a process that could have resulted in our client having to pay a great deal more than £200 000.